

# LABORATORY STEWARDSHIP: TAKING THE FIRST STEPS TO DOWNSTREAM SAVINGS

*ANDREW FLETCHER MD*



# Background

**13** Billion test performed  
**70%** decisions based  
**10-30%** unnecessary



# Background

3 most significant causes of patient harm

- Ordering the **wrong** test
- Failing to **retrieve** a test result
- **Misinterpreting** a test result



their patients ask for an unnecessary test or procedure at least once a week

47%

the average medical doctor prescribes an unnecessary test or procedure at least once a week

72%

53%

that even if they know a medical test is unnecessary, they order it if a patient insists

73%

the frequency of unnecessary tests and procedures is a very or somewhat serious problem

# Trends in Healthcare





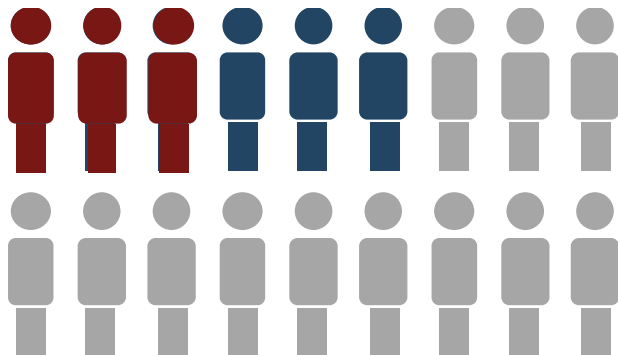
# Creating Successful Laboratory Stewardship

1/3

of labs have a  
stewardship program

1/2

of those labs have a productive  
and progressing committee



## Success Factors

Data Analysis

Formal Governance

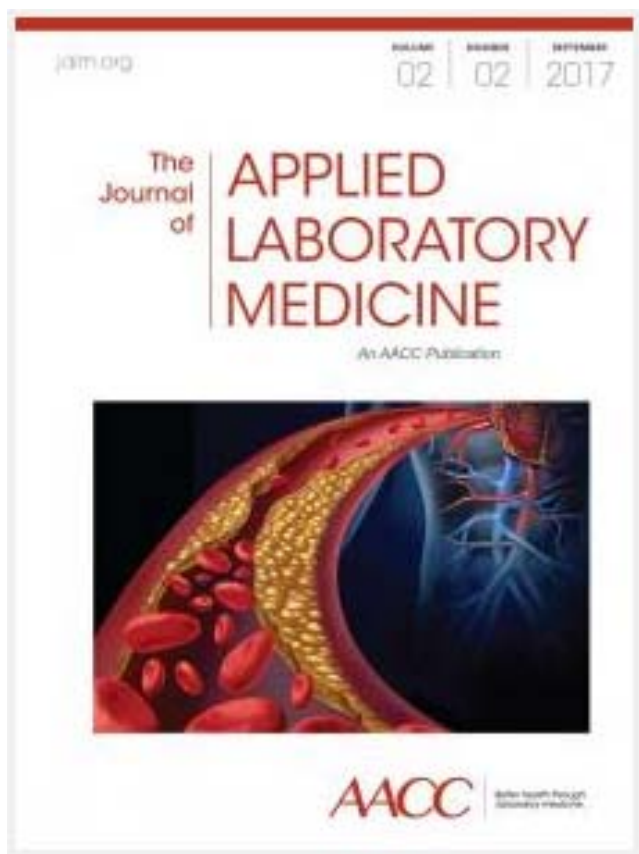
Evidence-Based Recommendations

IT Engagement and Support

Project Management

Measurement and Reporting

# NCLS Publication



## SPECIAL REPORT



### Transforming Laboratory Utilization Review into Laboratory Stewardship: Guidelines by the PLUGS National Committee for Laboratory Stewardship

Jane A. Dickerson,<sup>1,2\*</sup> Andrew H. Fletcher,<sup>3</sup> Gary Procop,<sup>4</sup> David F. Keren,<sup>5</sup> Ila R. Singh,<sup>6</sup> Joaquin J. Garcia,<sup>7</sup> Robert B. Carpenter,<sup>3</sup> Joe Miles,<sup>3</sup> Brian Jackson,<sup>3</sup> and Michael L. Astion<sup>1,2</sup>

Appropriate utilization of clinical laboratory services is important for patient care and requires institutional stewardship. Clinical laboratory stewardship programs are dedicated to improving the ordering, retrieval, and interpretation of appropriate laboratory tests. In addition, these programs focus on developing, maintaining, and improving systems to provide proper financial coverage for medically necessary testing. Overall, clinical laboratory stewardship programs help clinicians improve the quality of patient care while reducing costs to patients, hospitals, and health systems. This document, which was created by a new multiinstitutional committee interested in promoting and formalizing laboratory stewardship, summarizes core elements of successful hospital-based clinical laboratory stewardship programs. The core elements will also be helpful for independent commercial clinical laboratories.

Pathology and laboratory medicine have transformed the practice of medicine by providing tests and services for diagnosis, treatment, monitoring, and prevention of disease and driving advances in all fields of medicine. Laboratory testing is the single highest-volume medical activity with an estimated 13 billion tests performed in the US each year (1). In addition, about 70% of downstream medical decisions are based on pathology and laboratory medicine results (2).

The 3 most significant causes of patient harm related to laboratory services are ordering the

wrong test, failing to retrieve a test, and misinterpreting a test result (3). A number of studies, as well as review of insurance claims, reveal that 10%–30% of laboratory tests performed in the US are either unnecessary or inappropriate (4). About 30% of genetic test orders are inappropriate (5), and about 5% of genetic test orders are frank medical errors (6). About 7% of test results are never retrieved or retrieval is significantly delayed (7). Like all medical interventions, inappropriate laboratory test ordering and interpretation have serious effects, including delayed

<sup>1</sup>Department of Laboratories, Seattle Children's Hospital, Seattle, WA; <sup>2</sup>Department of Laboratory Medicine, University of Washington, Seattle, WA; <sup>3</sup>ARUP Laboratories, Salt Lake City, UT; <sup>4</sup>Department of Pathology, Cleveland Clinic, Cleveland, OH; <sup>5</sup>Department of Pathology, University of Michigan, Ann Arbor, MI; <sup>6</sup>Department of Pathology, Texas Children's Hospital, Houston, TX; <sup>7</sup>Department of Laboratories, Mayo Clinic, Rochester, MN.  
\*Address correspondence to this author at: Seattle Children's Hospital, 4800 Sand Point Way NE, M/S OC.8.720, Seattle, WA 98105.  
Fax: 206-987-3840; e-mail: jane.dickerson@seattlechildrens.org.  
DOI: 10.1373/jalm.2017.023606  
© 2017 American Association for Clinical Chemistry  
\*Nonstandard abbreviations: UM, utilization management; PLUGS, Pediatric Laboratory Utilization Guidance Services; CPOE, computerized provider order entry.

# Where to Start?

---

## *Three Initial areas of Focus*

### Test Consolidation

How many reference labs do you use?

### Reference test formulary

Creation & Implementation

### In-House Testing

Daily recurring labs

Inappropriate test intervals





# Test Consolidation

**How many reference laboratories do you use?**

1. Is there a primary Vendor?
2. Why are tests sometimes not consolidated?

- Physician Request
- Patient Request
- Insurance requirement
- Easier process for lab staff

<b>Free Phenytoin at Lab X</b>	<b>\$106</b>
<b>Free Phenytoin at Primary Lab vendor</b>	<b>\$13</b>

# Where to Start?

---

## *Three Initial areas of Focus*

### Test Consolidation

How many reference labs do you use?

### Reference test formulary

Creation & Implementation

### In-House Testing

Daily recurring labs

Inappropriate test intervals



# Test Formulary

**Review**



all send out  
testing  
performed  
in 1 year

**Eliminate**



test listing in  
menu if  
ordered <4  
times in 1 year

**Review**



remaining  
test on menu  
to see if  
reasonable

# POE Optimization

## Vitamin D

- 1,25-Dihydroxy vitamin D
- **25-Hydroxy vitamin D**

## Folate

- Folate (RBC)
- **Folate (serum)**

## Flu

- Flu PCR
- Flu respiratory viral panel
- **Flu screen**

## Gonorrhea

- Gonorrhea culture
- **Gonorrhea DNA probe**



# POE Optimization

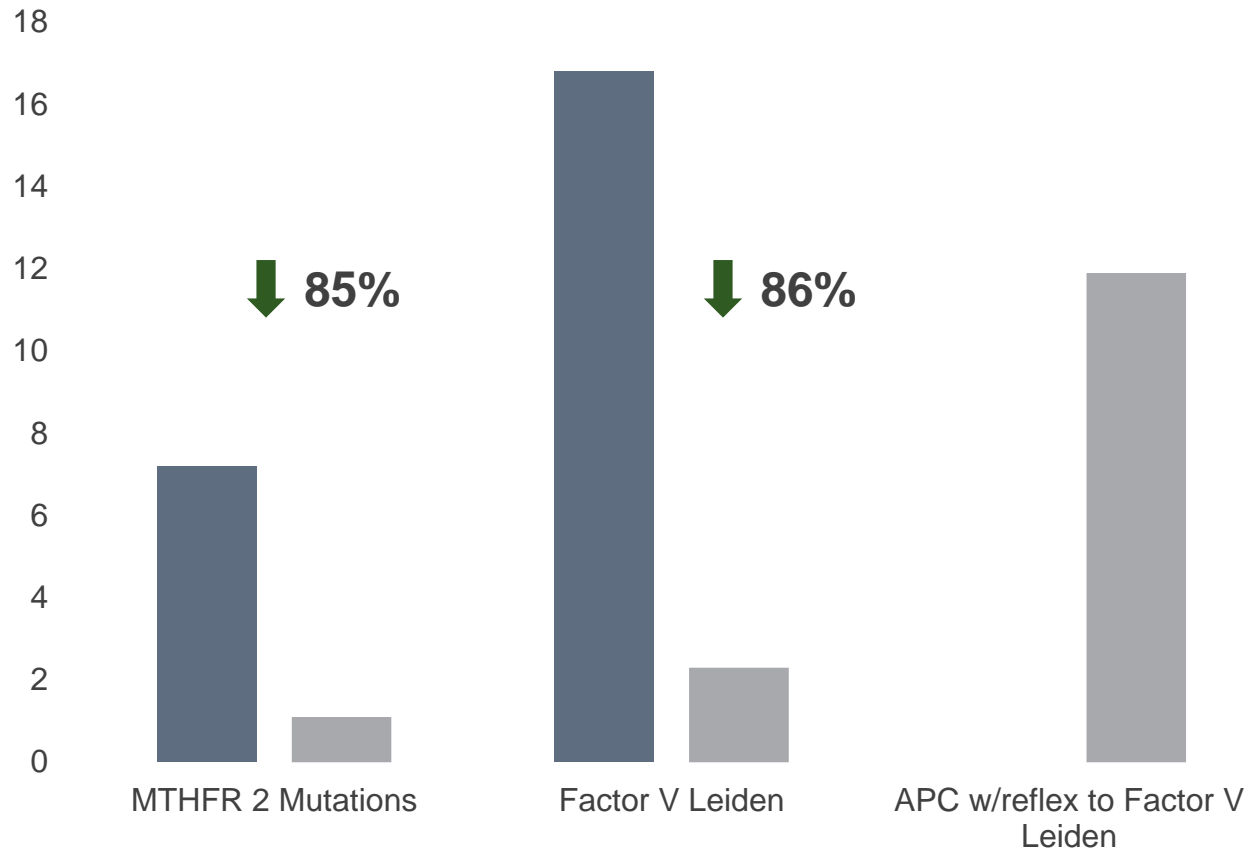
- ☐ CELIAC SEROLOGY (REF, \$\$, 3d)
- ☐ IMMUNOGLOBULIN E (IGE) (REF, \$\$, 5d)
- ☐ LEVETIRACETAM LEVEL (REF, \$\$, 2d)
- ☐ PROTEIN C/S PANEL, FUNCTIONAL (REF, \$\$, 3d)
- ☐ RENIN (REF, \$\$, 2d)
- ☐ THYROID Abs (REF, \$\$, 2d)
- ☐ ALPHA-FETOPROTEIN (AFP) (REF, \$\$, 3d)
- ☐ B2 GLYCOPROTEIN I ABS IGG IGM (REF, \$\$, 3d)
- ☐ BUPRENORPHINE and METABOLITES, URINE (REF, \$\$, 5d)
- ☐ CARDIOLIPIN Abs (IgG, IgM, IgA) (REF, \$\$, 2d)
- ☐ GLUTAMIC ACID DECARBOXYLASE AB (REF, \$\$, 4d)
- ☐ ISLET CELL (REF, \$\$, 4d)
- ☐ LAMOTRIGINE LEVEL (REF, \$\$, 2d)
- ☐ OXCARBAZEPINE (TRILEPTAL) (REF, \$\$, 3d)
- ☐ THYROID STIMULATING IMMUNOGLOB (REF, \$\$, 3d)
- ☐ THYROXINE BINDING GLOBULIN (REF, \$\$, 3d)
- ☐ TISSUE TRANSGLUTAMINASE IGA AB (REF, \$\$, 3d)
- ☐ TOPIRAMATE (TOPRAMAX) LEVEL (REF, \$\$, 3d)
- ☐ TPMT ENZYME (REF, \$\$, 2d)
- ☐ VON WILLEBRAND MULTIMERIC PANEL (REF, \$\$, 4d)
- ☐ ACTIVATED PROTEIN C RESISTANCE (REF, \$\$, 5d)
- ☐ ADRENOCORTICOTROPHIC HORMONE (ACTH) (REF, \$\$, 3d)
- ☐ ALDOSTERONE, SERUM (REF, \$\$, 5d)
- ☐ ALDOSTERONE/RENIN ACT RATIO (REF, \$\$, 6d)



	Inpatient Reference test cost
Monthly average pre Formulary	<b>\$31,054</b>
Monthly average post Formulary	<b>\$20,028</b>
Percent decrease	<b>35%</b>
Average monthly savings	<b>\$11,026</b>
Projected yearly savings	<b>\$132,309</b>

# Commonly Misordered Testing

## Test Removal & Reflex Path Implementation



# Where to Start?

---

## *Three Initial areas of Focus*

### Test Consolidation

How many reference laboratories do you use?

### Reference test formulary

Creation & Implementation

### In-House Testing

Daily recurring labs

Inappropriate test intervals



# Daily Orders

---



Don't perform repetitive CBC and chemistry testing in the face of clinical and lab stability.



Don't order diagnostic tests at regular intervals (such as every day), but rather in response to specific clinical questions.

# Intervention Methods

---

## Proactive

Appropriate order sets  
Order management  
Preference list management  
Physician education  
Physician report cards



## Reactive

Duplicate alerts  
Formulary restriction alerts  
Best Practice Alerts  
Physician education





Order placed for the procedure in last **30** days

---

**Order #** 76548965

**Ordered:** 76548965

**By:** Zyne Cotopaxi, MD

**Resulted:** 09/04/2016 15:47

**Collected:** 09/04/2016 13:00

	Component	Value	Units	Flag
	Thyroid Stimulating Hormone	4.0	IU/mL	

Continue placing order?

Yes

No

# Summary

---

*Justification for Stewardship*  
*NCLS Recommendations*  
*Three **Initial areas of Focus:***

## Test Consolidation

How many reference labs do you use?

## Reference test formulary

Creation & Implementation

## In-House Testing

Daily recurring labs

Inappropriate test intervals



**13 Billion**

laboratory tests  
performed annually  
in the U.S.

**70%**

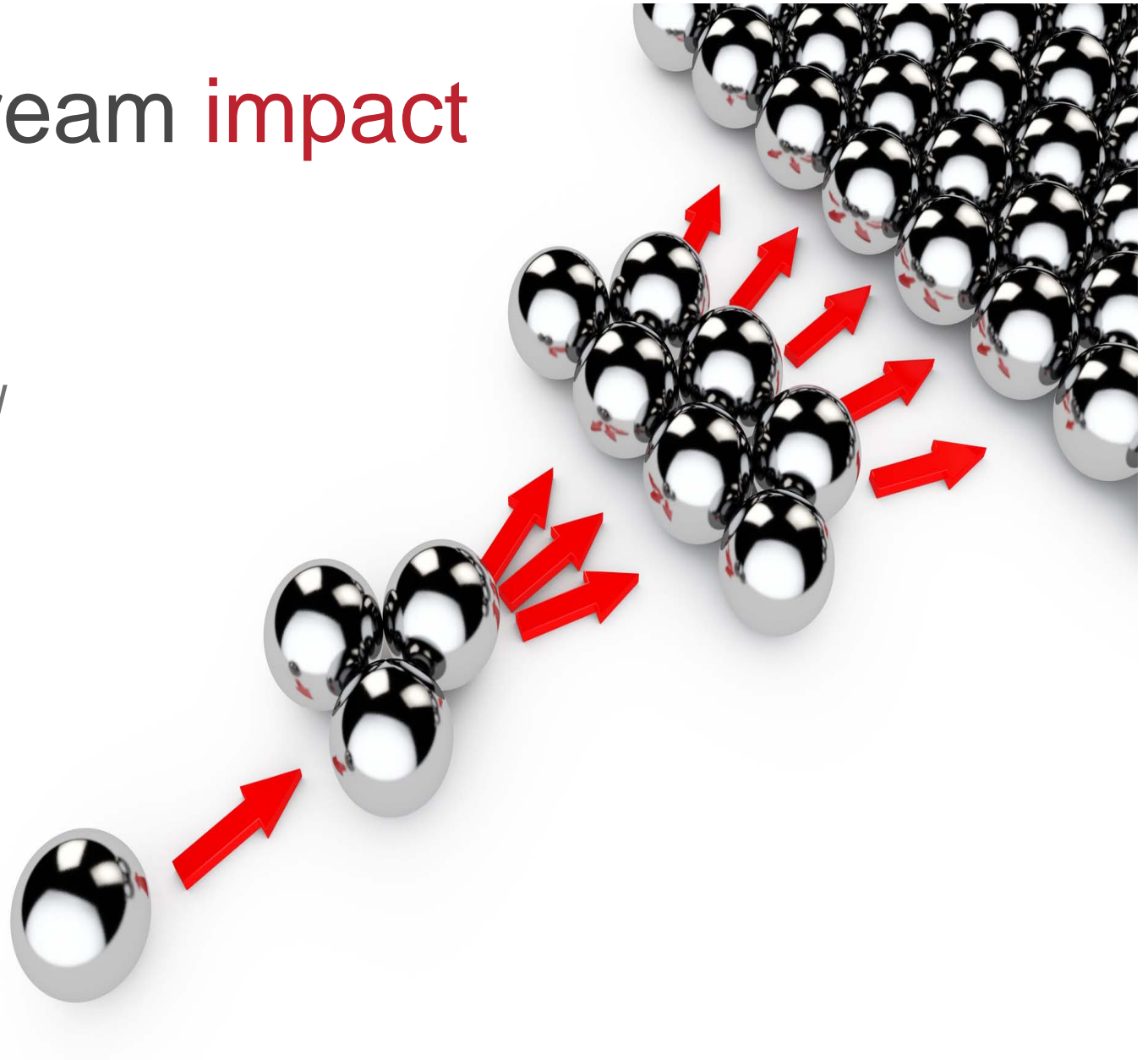
of medical decisions are  
influenced by laboratory  
data

**3%**

of U.S. healthcare  
expenditures spent on  
Laboratory Services

# Downstream **impact**

- Length of stay
- Pharmacy
- Radiology
- Others.....



# Troponin orders and Chest Pain LOS

The screenshot shows a software window titled "Order picklists -- Webpage Dialog". At the top, there are radio buttons for "Selected Visit", "Other Visit", and "No Visit", along with a checkbox "Do Not Discontinue Orders After End of Visit". Below this is a tabbed interface with "Common", "Patient Based", "Order Sets", "Search", and "Personal Favorites". The "Common" tab is active, and the search term "troponin" is entered. On the left, there are buttons for "All", "Meds", and "Labs", and a "Favorites" list with items like "00 - Updates for Physicians", "01 - Medications", etc. The main area displays a list of troponin order options with checkboxes. Some options are expanded, showing sub-options. At the bottom, there is a "Specialty" dropdown and buttons for "?", "Add", "Add & Close", and "Close".

Order picklists -- Webpage Dialog

Selected Visit Other Visit No Visit Do Not Discontinue Orders After End of Visit

Common Patient Based Order Sets Search Personal Favorites << Session Defaults

troponin

All Meds Labs

**Favorites**

- 00 - Updates for Physicians
- 01 - Medications
- 02 - IV Fluids
- 03 - Blood Bank orders
- 04 - Laboratory Orders
- 05 - Radiology Orders
- 06 - Vascular Orders
- 07 - Respiratory Orders
- 08 - Cardiology Tests
- 09 - Diet Orders
- 10 - Consult Orders
- 11 - Protocol Orders
- 12 - Discharge/Transfer
- 14 - GetWell Network Education
- Cardiology Order Sets
- Internal Medicine Order Sets
- Pediatrics Order Sets
- Physical Medicine/Rehab Order Sets

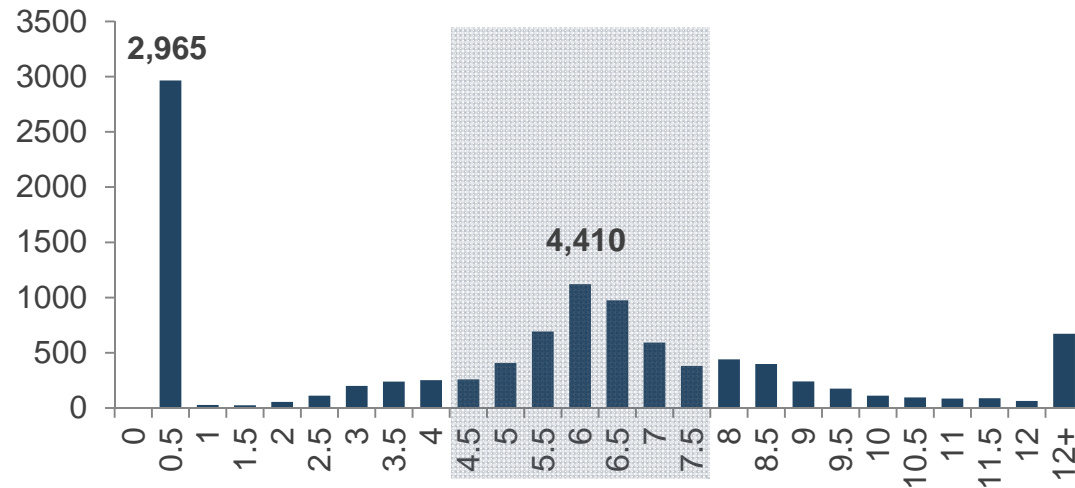
Specialty

? Add Add & Close Close

- ☐ TROPONIN - I
- ☐ Notify MD: Elevated Troponin Levels
- ☐ Cardiac Enzymes
  - ☐ Troponin STAT and then every 6 hr x 2
    - ☒ TROPONIN - I Stat
    - ☒ TROPONIN - I Timed Q6hrs Daily for 12 Hours
  - ☒ Troponin STAT and then every 4 hr x 2
    - ☒ TROPONIN - I Stat
    - ☒ TROPONIN - I Timed Q4hrs Daily for 8 Hours
  - ☐ Troponin STAT and then every 3 hr x 2
    - ☒ TROPONIN - I Stat
    - ☒ TROPONIN - I Timed Q3hrs Daily for 6 Hours
  - ☐ Troponin STAT and every 3 hrs x 4; Notify MD if positive
    - ☒ TROPONIN - I Stat
    - ☒ TROPONIN - I Timed Q3hrs Daily for 12 Hours
    - ☒ Notify MD: If troponin results are positive
  - ☐ Troponin STAT and every 3 hrs x 4; Notify MD if positive
    - ☒ TROPONIN - I Stat
    - ☒ TROPONIN - I Timed Q3hrs Daily for 12 Hours
    - ☒ Notify MD: If troponin results are positive
  - ☐ TROPONIN STAT and REPEAT every 4 HRS X 2
    - ☒ Perform: iSTAT troponin stat, if unavailable order Serum Troponin I stat
    - ☒ TROPONIN - I Timed Q4hrs Daily for 8 Hours
  - ☐ Troponin STAT and then every 3 hr x 2
    - ☒ TROPONIN - I Stat



# TROPONIN I



1

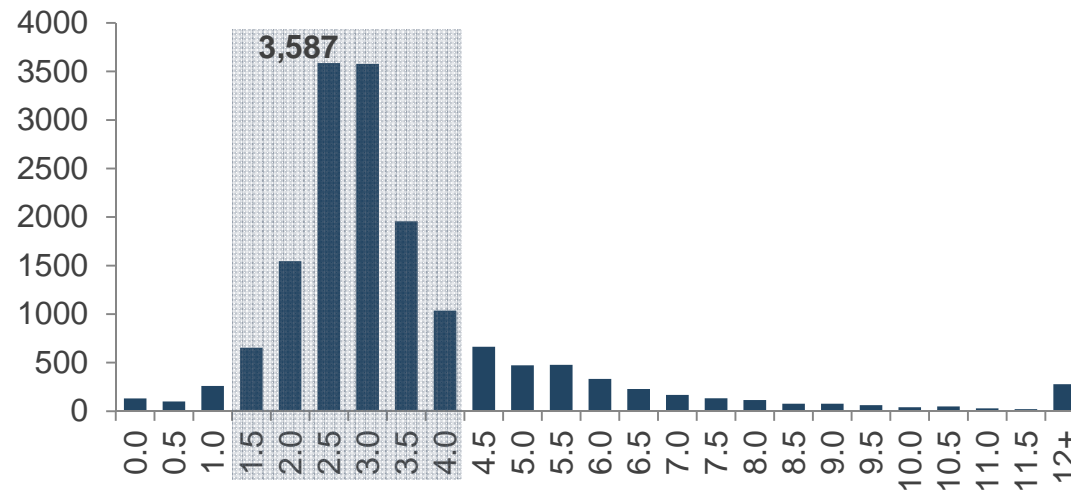
Identify order mechanisms that drive the repeat interval

2

Modify the repeat time to be 3-6 hours after

**Improve** the time-to-decision by improving the test interval by up to **3 hours**

# TROPONIN I



1

Identify order mechanisms that drive the repeat interval

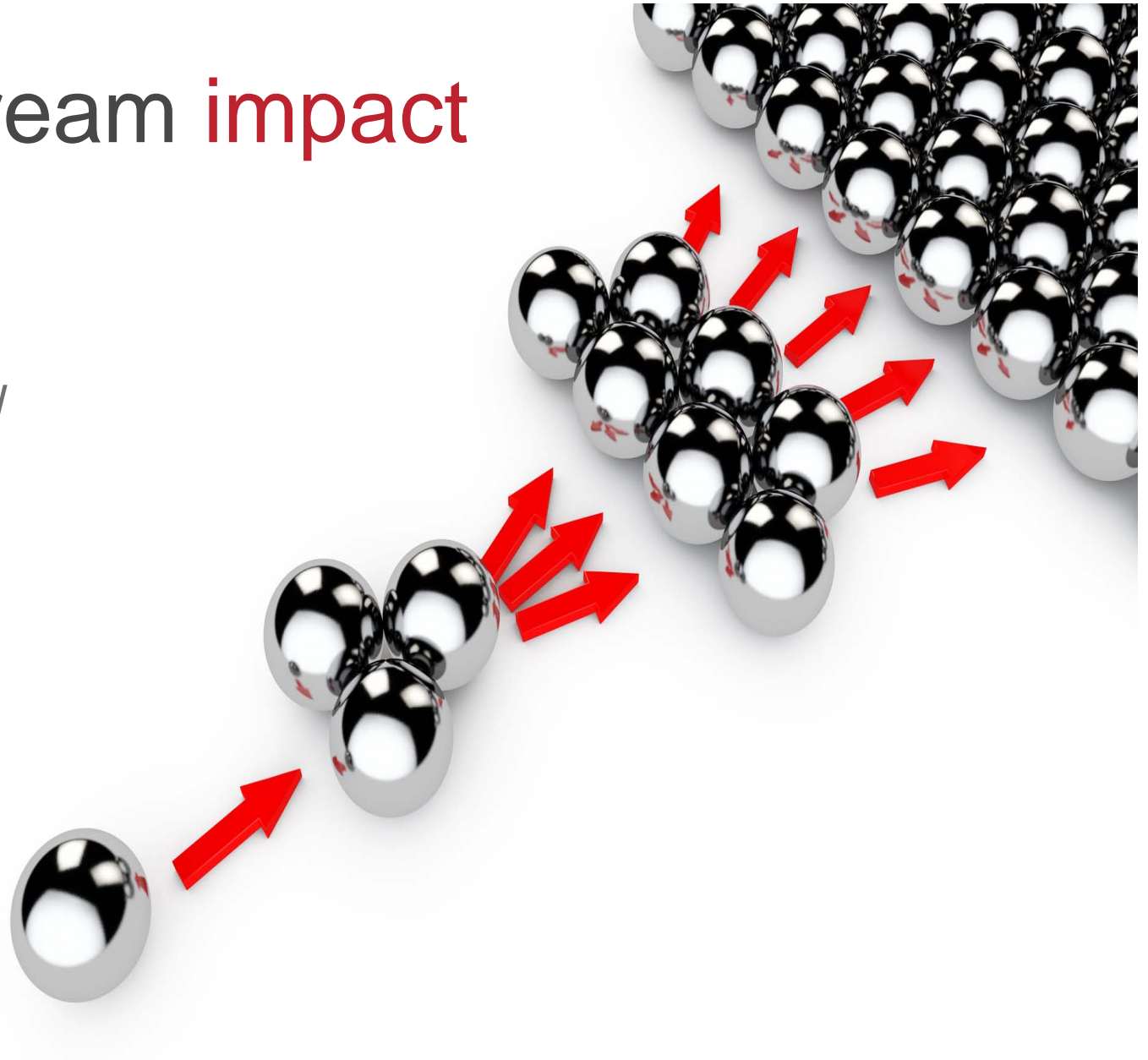
2

Modify the repeat time to be 3-6 hours after

**Improve** the time-to-decision by improving the test interval by up to **3 hours**

# Downstream **impact**

- Length of stay
- Pharmacy
- Radiology
- Others.....



# Downstream Impact on Pharmacy

IVIG

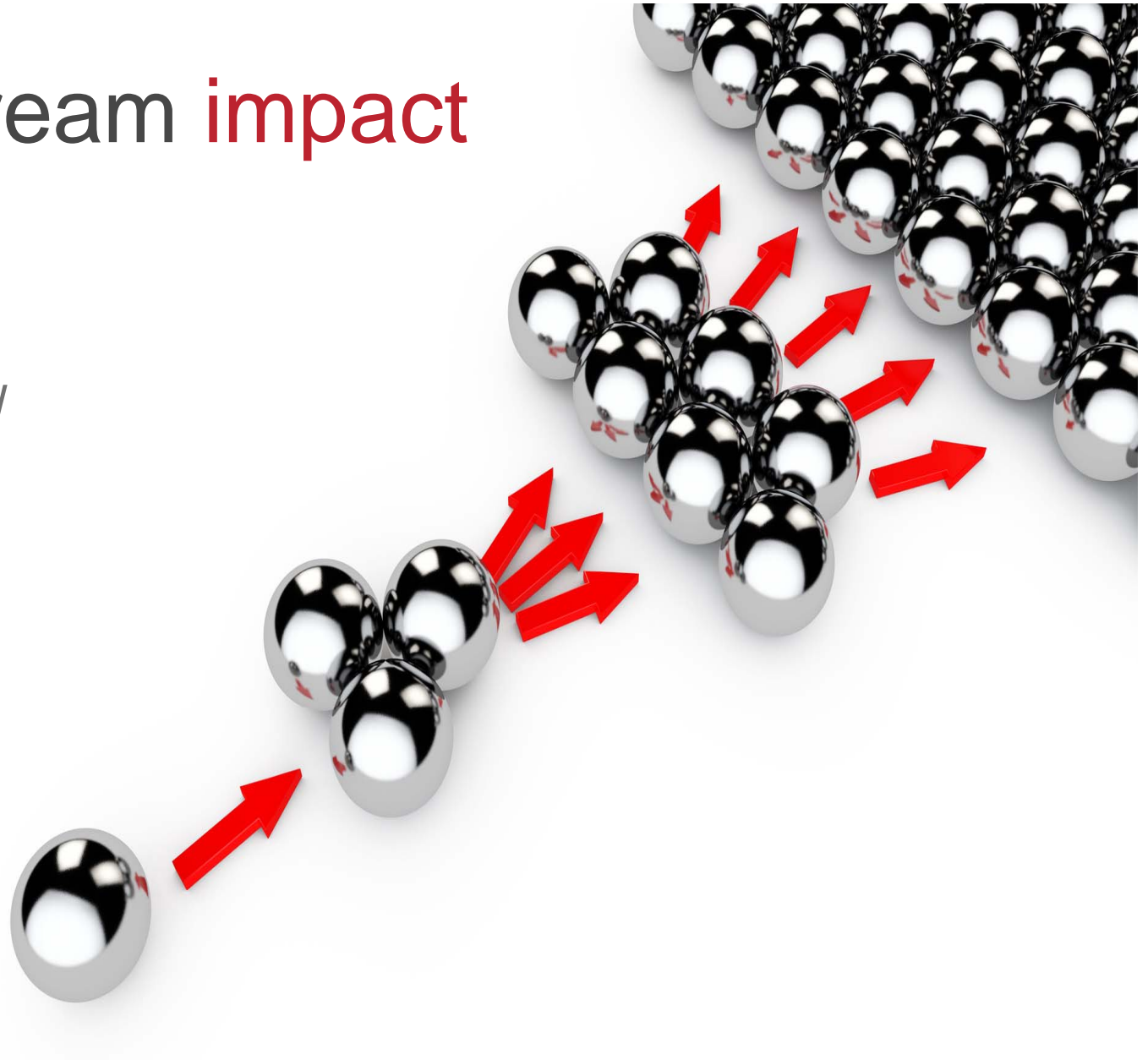
Argatroban

Remicade

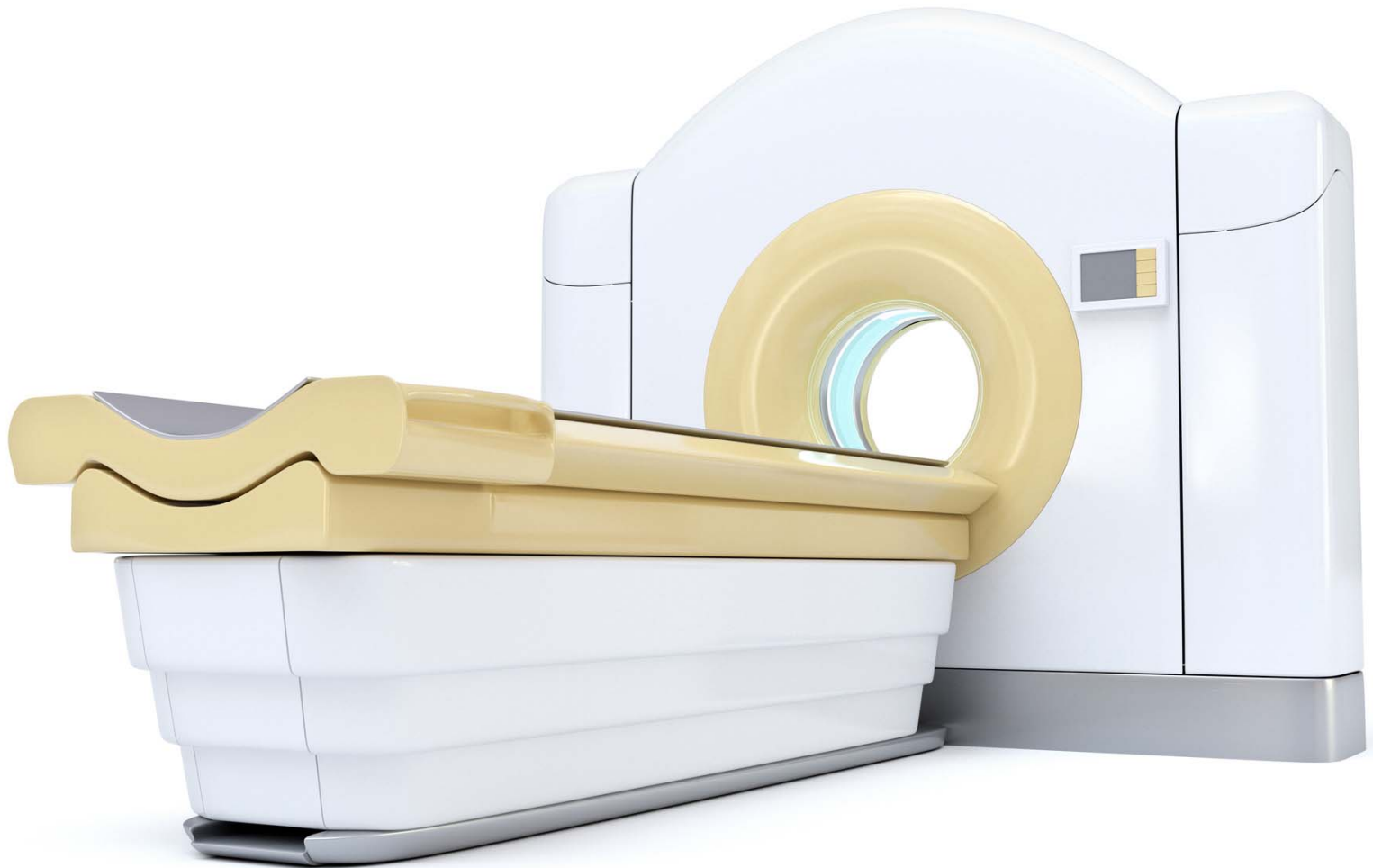


# Downstream **impact**

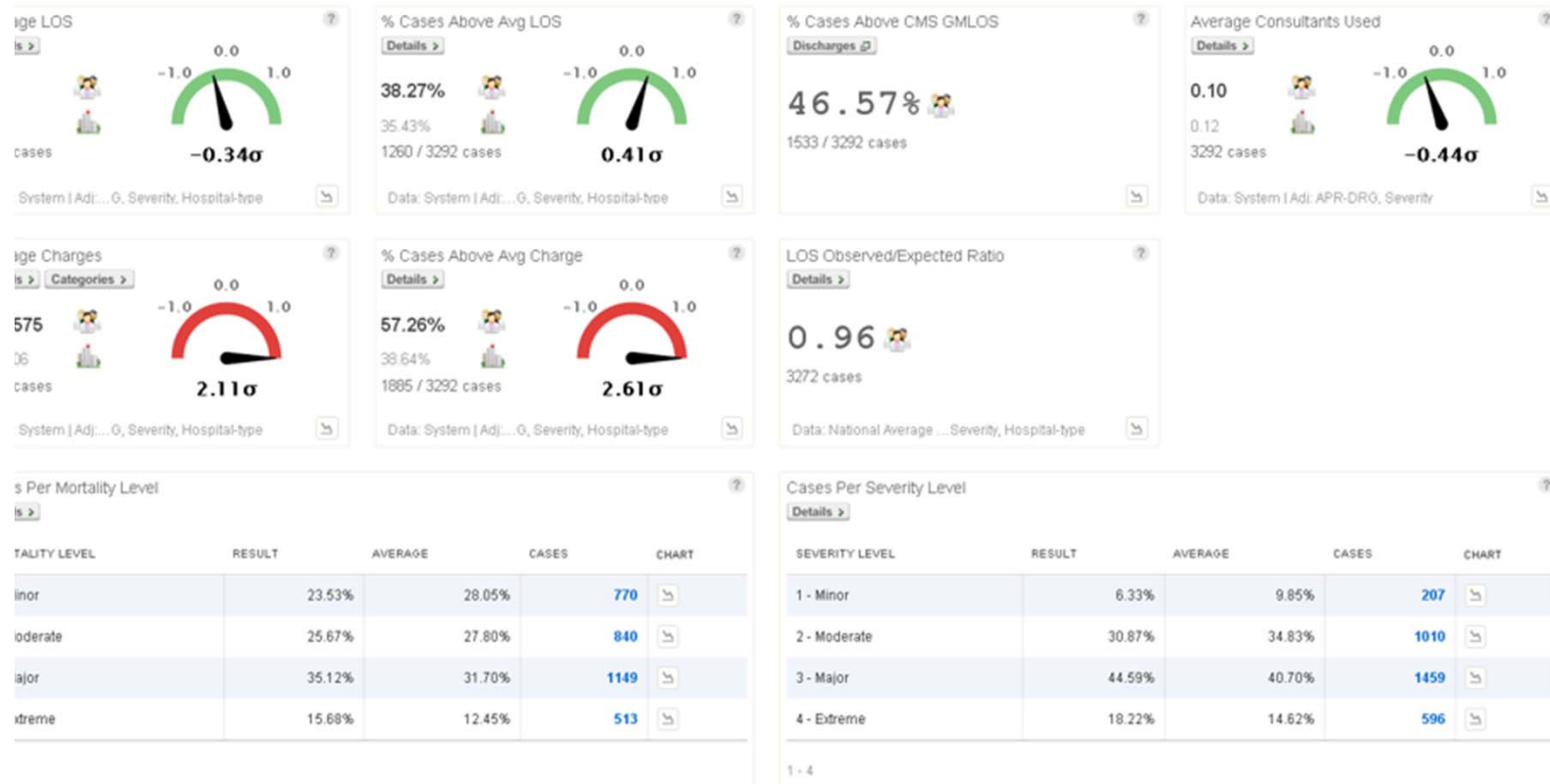
- Length of stay
- Pharmacy
- Radiology
- Others.....



# Radiology Services



# CT PE Protocol





[About](#)[Lists](#)[In Action](#)[Resources](#)[Videos](#)

[Home](#) > [Lists](#) > [Search Recommendations](#) > ACCP and ATS – Chest CT angiography to evaluate possibly pulmonary embolism

## American College of Chest Physicians and American Thoracic Society

[View all recommendations from this society](#)

Released October 27, 2013

**Don't perform chest computed tomography (CT angiography) to evaluate for possible pulmonary embolism in patients with a low clinical probability and negative results of a highly sensitive D-dimer assay.**

Clinical practice guidelines for pulmonary embolism indicate that the cost and potential harms of CT angiography (including radiation exposure and the possibility of detecting and treating clinically insignificant pulmonary emboli with anticoagulation) outweigh the benefits for patients with a low pre-test probability of pulmonary embolism. In patients with a low clinical prediction score (e.g., Wells or Geneva score) followed by a negative D-dimer measured with a high sensitivity test (e.g., ELISA), pulmonary embolism is effectively excluded and no further imaging is indicated for pulmonary embolism evaluation.



### Patient Materials

- Search [patient-friendly resources](#) by Consumer Reports.

# D-Dimer and CT PE Protocol

**Laboratory**

Ordered By: Poe Doc4 (99965) Doctor's Name: (Last, First M) Visit Type: IP

Performing Dept: LAB Order Source: POE Target Cosigner: Target

Entered By: Poe Doc4 On: 08/12/2015 19:28 Order ID: 74568612 Status: Active

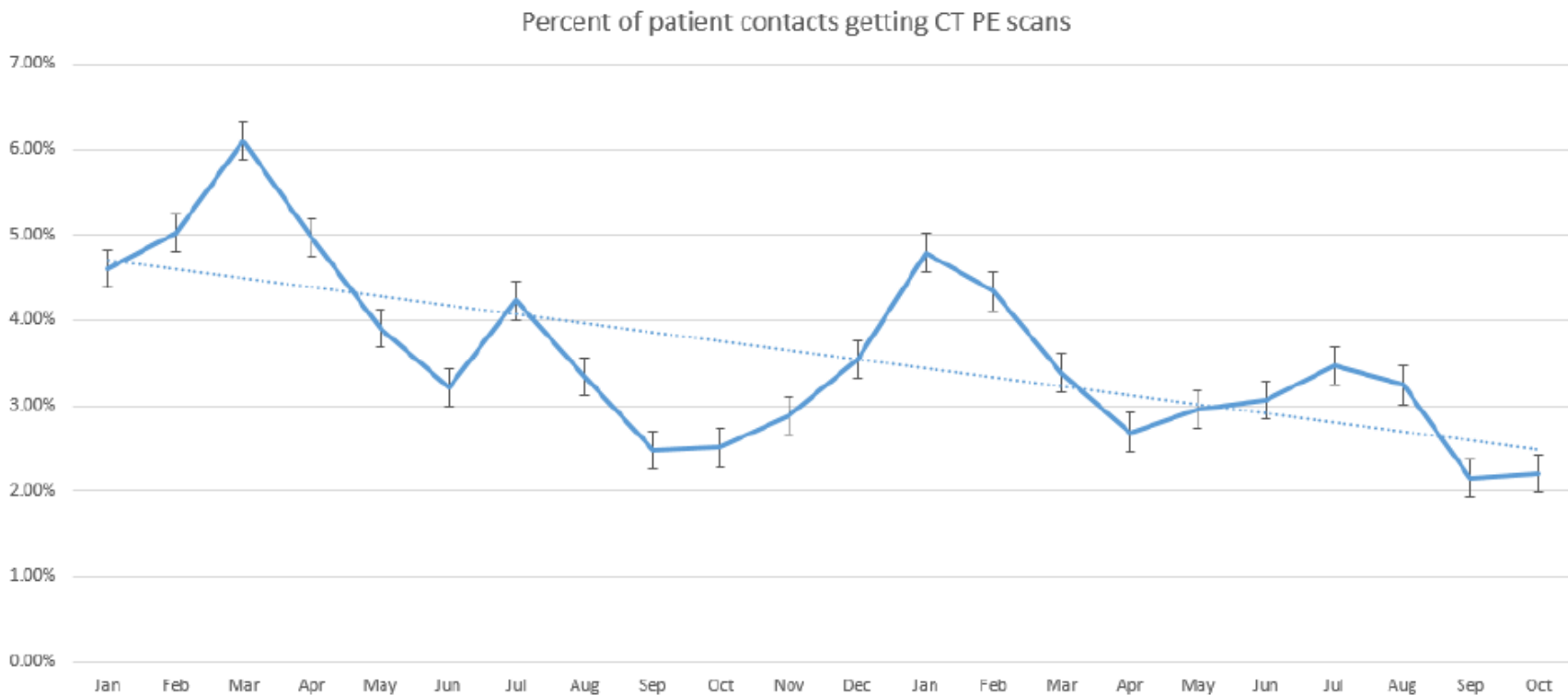
**D-DIMER Routine once**

**Well's Criteria for Pulmonary Embolism**

Clinical Signs and Symptoms of DVT	<input type="radio"/> no 0 <input checked="" type="radio"/> yes +3
PE is #1 Diagnosis, or Equally Likely	<input type="radio"/> no 0 <input checked="" type="radio"/> yes +3
Heart Rate > 100	<input type="radio"/> no 0 <input checked="" type="radio"/> yes +1.5
Immobilization at least 3 days, or Surgery in Previous 4 weeks	<input type="radio"/> no 0 <input checked="" type="radio"/> yes +1.5
Previous, objectively diagnosed PE or DVT	<input type="radio"/> no 0 <input checked="" type="radio"/> yes +1.5
Hemoptysis	<input type="radio"/> no 0 <input checked="" type="radio"/> yes +1
Malignancy w/ Treatment within 6 mo, or palliative	<input type="radio"/> no 0 <input checked="" type="radio"/> yes +1
<b>Well's Criteria Score for PE</b>	<b>3</b>

Add to Order Session Cancel Help





Average percent of patients receiving CT PE scan in months prior to  
Aug 2015 (n=7) = 4.58%

Average percent of patients receiving CT PE scan in months after  
Aug 2015 (n=15) = 3.14%  
(two sample t-test,  $p < 0.05$ )

**23%↓**  
CT Scans  
=  
**45,000**  
chest x-rays



23%↓  
CT Scans  
=  
\$34.20  
per scan





23%↓  
CT Scans  
=  
\$10,260  
cost saving





23%↓  
CT Scans  
=  
\$1,445,400  
savings for patients

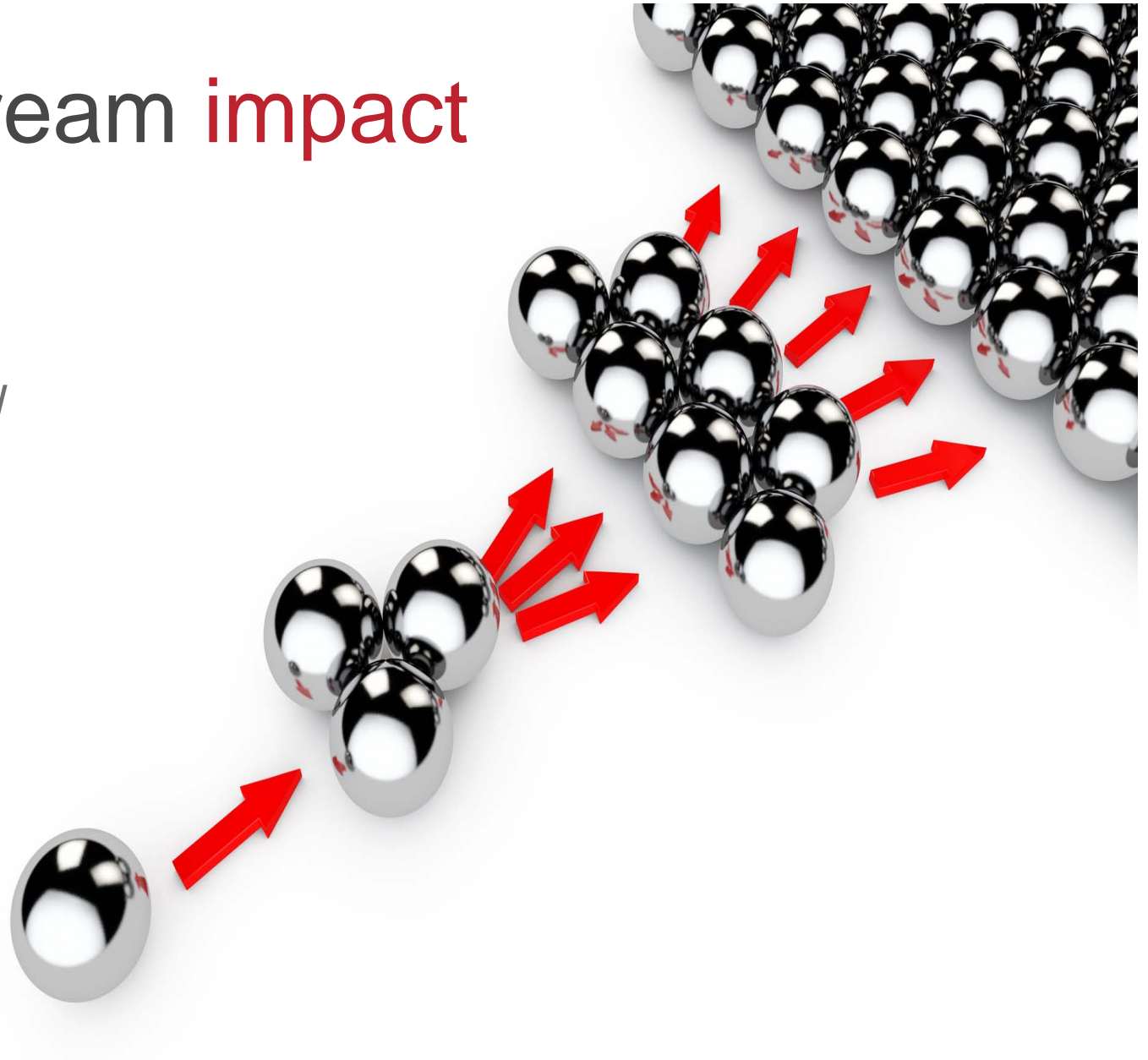


**23%↓**  
CT Scans  
=  
**360 hrs**  
reduction in LOS



# Downstream **impact**

- Length of stay
- Pharmacy
- Radiology
- Others.....



# LABORATORY STEWARDSHIP: TAKING THE FIRST STEPS TO DOWNSTREAM SAVINGS

*ANDREW FLETCHER MD*

